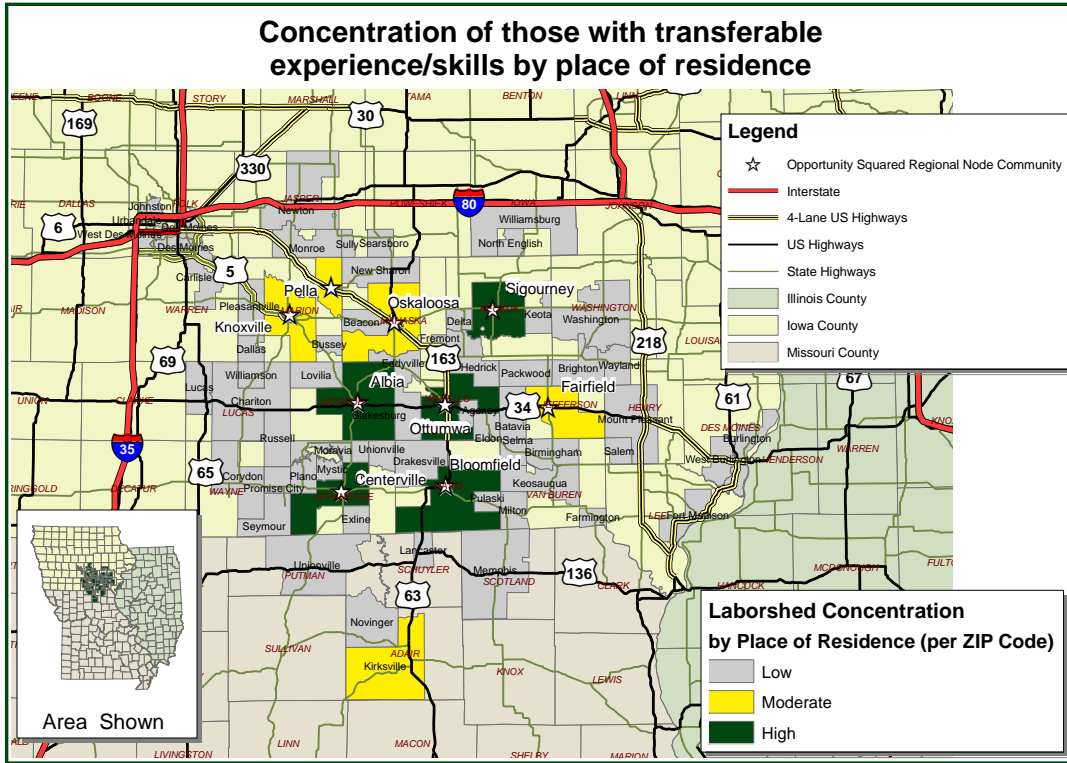


Labor Characteristics

Health Care

Opportunity² Region



Workers who have transferable experience/skills in the industry are currently commuting an average of 13 miles one way for work. Those who are willing to change/accept employment are willing to commute an average of 19 miles one way for the right employment opportunity.

Employment Status:

78.8% Employed

- 23.4% of the employed are willing to change employment

5.3% Unemployed

9.2% Homemakers, Not Employed

6.7% Retired

Education:

- 75.7% Education beyond high school
- 28.5% Associate degree
- 2.5% Trade certified
- 4.7% Vocational training
- 16.8% Undergraduate degree
- 10.6% Postgraduate degree

Flexibility in the Workplace:

(by percent of interest)

- Cross-training - 66.7%
- Varied shifts (2nd, 3rd, & split) - 25.3%
- Job sharing - 35.7%
- Job teams - 72.7%
- Seasonal work - 30.2%
- Temporary work - 36.5%

Other Facts:

- 75.6% paid an hourly wage
- 74.9% are/were employed full-time
- 22.1% are/were employed part-time
- 2.2% are/were self-employed
- 11.7% hold two or more jobs
- Currently working an average of 39 hrs/week

Current Benefits:

- Health/medical insurance - 87.3%
- Dental coverage - 48.1%
- Pension/retirement/401K - 47.3%
- Paid vacation - 42.3%
- Life insurance - 21.2%
- Vision coverage - 19.2%
- Paid sick leave - 18.1%
- Paid holidays - 15.0%
- Disability insurance - 13.5%
- Prescription drug coverage - 6.9%

Desired Benefits:

(by percent of interest)

- Health/medical insurance - 83.0%
- Pension/retirement/401K - 37.5%
- Paid vacation - 33.0%
- Dental coverage - 23.9%
- Vision coverage - 14.8%
- Paid sick leave - 14.8%
- Paid holidays - 11.4%
- Life insurance - 4.5%

Top Advertising Media:

(for those seeking employment opportunities)

- Local/Regional Newspapers
 - Ottumwa Courier
 - The Des Moines Register
- The Internet
 - www.monster.com
 - www.careerbuilder.com
- Local Iowa Workforce Development Centers
- Networking through family, friends, acquaintances

Potential Available Labor Business Operations:

- Managers & Administrators - 4,792
- Supervisors - 1,620
- HR, Training, & Recruitment - 971
- Accountants - 713
- Insurance Underwriters - 389
- Computer Support Specialists - 194
- Sales - 1,165
- Clerks, Secretaries, & Office Support - 4,339

Production:

- Environmental Scientists - 157
 - Family Therapists - 377
 - Mental Health Counselors - 192
 - Rehabilitation Counselors - 365
 - Social Workers & Counselors - 1,684
 - Treatment Specialists - 395
 - Community & Social Service Specialists - 190
 - Clergy & Religious Activity Directors - 201
 - Nursing Instructors - 713
 - Instructors, Others - 1,619
 - Chiropractors - 385
 - Dentists - 393
 - Dietitians & Nutritionists - 1,110
 - Pharmacists - 717
 - Podiatrists - 694
 - Physicians & Surgeons - 191
 - Registered Nurses - 13,932
 - Therapists - 908
 - Speech Pathologists - 178
 - Veterinarians - 198
 - Medical Laboratory Techs - 1,615
 - Cardiovascular Techs - 190
 - Nuclear & Radiological Techs - 913
 - Emergency Medical Techs - 185
 - Dietetic Techs - 195
 - Pharmacy Techs - 705
 - Surgical Techs - 187
 - Licensed Practical Nurses - 1,627
 - Medical Records - 384
 - Opticians - 201
 - Orthotists - 193
 - Health Techs - 199
 - Health & Nursing Aides - 9,331
 - Physical Therapists Assistants - 380
 - Massage Therapists Assistants - 367
 - Dental Assistants - 371
 - Medical Assistants - 1,296
 - Medical Transcriptionists - 1,493
 - Home Care Aides & Support - 1,431
 - Residential Advisors - 382
- #### Hospitality:
- Supervisors - 401
 - Cooks & Food Preparers - 1,292
 - Janitors & House Keepers - 1,311
 - Installers & Repairers - 202
 - Boiler Operators - 179
 - Laundry Workers - 217
 - Production Workers - 576

An estimated total of 64,605 people in the Laborshed area

Underemployment

- Total Underemployment - 5.6%
- Low hours - 2.5%
 - Mismatch of skills - 1.4%
 - Low income - 2.8%

IWD only counts individuals once when estimating Total Underemployment.

Occupation	Occupational Code	Mean Wage	Entry Wage	Experienced Wage	Median Wage
Bill and Account Collectors	43-3011	\$ 12.94	\$ 10.94	\$ 13.94	\$ 12.49
Bookkeeping, Accounting, and Auditing Clerks	43-3031	\$ 12.78	\$ 9.01	\$ 14.68	\$ 12.44
Cooks, Institution and Cafeteria	35-2012	\$ 10.03	\$ 7.85	\$ 11.12	\$ 9.94
Customer Service Representatives	43-4051	\$ 13.74	\$ 9.24	\$ 15.99	\$ 13.06
Dental Hygienists	29-2021	\$ 25.53	\$ 21.13	\$ 27.73	\$ 26.21
Dietitians and Nutritionists	29-1031	\$ 22.48	\$ 16.32	\$ 25.56	\$ 20.67
Emergency Medical Technicians and Paramedics	29-2041	\$ 13.63	\$ 9.83	\$ 15.53	\$ 12.58
Executive Secretaries and Administrative Assistants	43-6011	\$ 15.85	\$ 11.58	\$ 17.98	\$ 15.50
Food Preparation and Serving Related Workers, All Other	35-9099	\$ 7.16	\$ 6.36	\$ 7.56	\$ 6.86
Healthcare Support Workers, All Other	31-9099	\$ 11.93	\$ 8.85	\$ 13.48	\$ 11.89
Home Health Aides	31-1011	\$ 10.19	\$ 8.20	\$ 11.18	\$ 10.21
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	\$ 9.58	\$ 6.30	\$ 11.23	\$ 8.91
Licensed Practical and Licensed Vocational Nurses	29-2061	\$ 16.05	\$ 13.29	\$ 17.42	\$ 16.19
Maids and Housekeeping Cleaners	37-2012	\$ 9.27	\$ 7.64	\$ 10.09	\$ 9.23
Medical and Clinical Laboratory Technicians	29-2012	\$ 17.07	\$ 11.61	\$ 19.79	\$ 17.41
Medical and Health Services Managers	11-9111	\$ 28.56	\$ 20.74	\$ 32.48	\$ 27.34
Medical Assistants	31-9092	\$ 10.87	\$ 10.10	\$ 11.26	\$ 10.61
Medical Records and Health Information Technicians	29-2071	\$ 13.42	\$ 9.93	\$ 15.16	\$ 13.22
Medical Transcriptionists	31-9094	\$ 12.73	\$ 10.37	\$ 13.92	\$ 12.94
Nursing Aides, Orderlies, and Attendants	31-1012	\$ 10.53	\$ 9.22	\$ 11.18	\$ 10.50
Opticians, Dispensing	29-2081	\$ 12.13	\$ 9.20	\$ 13.60	\$ 12.18
Optometrists	29-1041	\$ 58.76	\$ 43.31	\$ 66.48	\$ 52.27
Pharmacists	29-1051	\$ 47.47	\$ 41.74	\$ 50.33	\$ 47.13
Pharmacy Aides	31-9095	\$ 11.46	\$ 11.03	\$ 11.67	\$ 11.50
Pharmacy Technicians	29-2052	\$ 11.05	\$ 8.58	\$ 12.28	\$ 11.16
Physical Therapist Aides	31-2022	\$ 10.84	\$ 9.44	\$ 11.54	\$ 10.70
Physical Therapist Assistants	31-2021	\$ 16.90	\$ 14.82	\$ 17.94	\$ 16.86
Physical Therapists	29-1123	\$ 34.07	\$ 30.27	\$ 35.97	\$ 34.81
Physician Assistants	29-1071	\$ 22.93	\$ 18.15	\$ 25.31	\$ 19.13
Radiologic Technologists and Technicians	29-2034	\$ 19.98	\$ 15.87	\$ 22.03	\$ 19.98
Receptionists and Information Clerks	43-4171	\$ 10.84	\$ 8.23	\$ 12.14	\$ 11.08
Recreational Therapists	29-1125	\$ 11.26	\$ 8.98	\$ 12.40	\$ 10.82
Registered Nurses	29-1111	\$ 21.82	\$ 17.11	\$ 24.18	\$ 21.19
Respiratory Therapists	29-1126	\$ 20.69	\$ 16.86	\$ 22.61	\$ 20.47
Surgeons	29-1067	\$ 78.24	N.A.	N.A.	N.A.
Veterinarians	29-1131	\$ 28.88	\$ 28.77	\$ 28.94	\$ 29.18

This Iowa Wage Survey for the Iowa Workforce Development (IWD) Region 15 service area was produced by the Workforce Data & Business Development Bureau to provide communities local information on wages by occupation. This publication was developed specifically for the IWD Region 15. The source of the wage and employment data is the 2007 Iowa Wage Survey. Additional data from the Iowa Wage Survey for individual counties, Iowa Workforce Development regions, and by industry statewide are available on the Iowa Workforce Development web site located at www.iowaworkforce.org.

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